



Credentials

KEN JACOBS

EXCLUSIVE AFFILIATE OF
CHRISTIE'S
INTERNATIONAL REAL ESTATE

Australia's top residential sales
for six consecutive years



Welcome

The Ken Jacobs team has the privilege of representing many of Australia's most beautiful and significant homes. The following pages summarise our credentials and expertise.

Australia's most beautiful homes



The art of prestige property

Expertise

We cater to the most discerning Australian and international clients and offer a wide range of property: from city penthouses, historic homes and waterside mansions to grand country estates, remote lifestyle retreats and exotic tropical islands.



Fusion

As the exclusive Australian affiliate of Christie's International Real Estate our business is part of the world's most successful specialist in the marketing and sale of luxury homes.

Christie's is one of the world's most trusted marques, complementing our business perfectly and giving us access to an international clientele of highly qualified purchasers of premium residences.

A world of property



Leadership

As distinctive properties lead rather than follow the market, uncommon levels of experience, perception and skill are required to establish new pricing benchmarks.

Our services are supported by ongoing research into prestige sales by our valuation consultancy and first-hand knowledge of important private undisclosed transactions.

*J*udgement, experience, superior results

An unrivalled record of success



Performance

In an area where minor differences in experience or judgement are mirrored in performance and powerfully amplified in results, our reputation for discretion and probity is backed by a distinguished record of success.

Latitude

Reflecting our specialisation, our work around Australia and extensive business in Singapore is supported by a network of interstate, regional and international associates to deliver service without parallel.

Wherever luxury homes are found

Where knowledge and experience meet

Services

The professional services we offer extend from the marketing and sale of exclusive properties to advocacy on behalf of clients wishing to purchase trophy homes discreetly and privately through confidential off-market negotiations.



Private Client Register

Reflecting the unique requirements of the clients with whom we work, we maintain a Register of Private Clients that receives pre-release information on important properties.

Whilst affording rare off-market access to upcoming properties and the opportunity for discreet acquisition, this complimentary service provides fascinating insight into Australia's most beautiful homes through delightful photographic portfolios sent via email.

Trust, discretion, advantage

Agency

As a highly specialised agency, we have a rare appreciation of the prestige market, a strong work and service ethic and a refreshingly personal approach.

Our record results provide strong testimony to the effectiveness of our marketing and the advantages of access to highly qualified local and international buyers.

Setting new standards



Trophy homes, private sales

Off market

Today an increasing proportion of Australia's most beautiful homes are traded behind the scenes in discreet off-market transactions.

This is an important and growing aspect of our business. Purchasers enjoy privileged access to the most tightly held trophy properties and all parties appreciate the privacy of the sale process and the confidentiality of the negotiations.

Advocacy

In one of the most testing and subjective areas of property, our advocacy service sets benchmarks for service and results. While our crafted databases and rare knowledge of upcoming opportunities afford unique advantages, our success is built on our ability to source outstanding properties that meet each brief and negotiate with shared values and trust to secure these homes on the most favourable terms.



Sourcing the perfect property

Marketing

Beyond approaches to our affiliates, private clients and email databases, our representation is backed by powerful marketing campaigns with impressive eBrochures and outstanding advertising.

Whilst discretion denies us providing details of our important off-market sales, our success in developing marketing that truly reflects the quality of the homes we represent is evidenced in sales that define the prestige market including an array of national records.

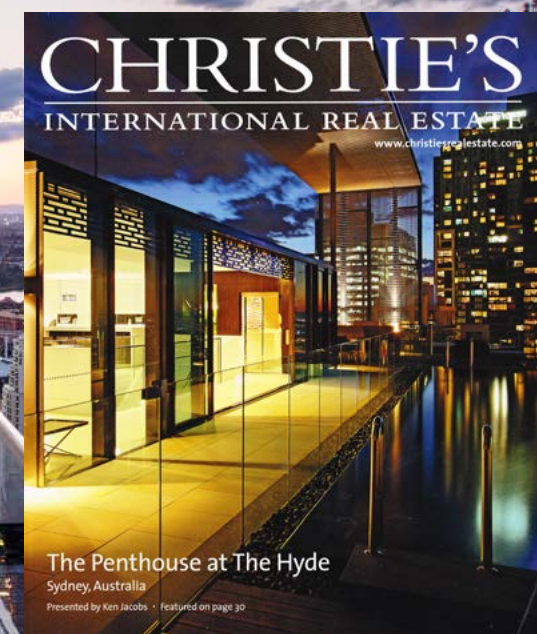


An outstanding record of performance

Christie's International Real Estate Magazine

As the definitive showcase of the world's most beautiful and important homes, Christie's International Real Estate magazine accesses an international field of proven investors.

The magazine is published quarterly and enjoys a readership of over 250,000 – an international Who's Who of the world's most successful people in business, sport, politics, entertainment and leisure.



The World's Most Beautiful Homes



Listing Worldwide

With 850 offices in 40 countries and sales beyond the imagination of others (over AUD \$150 billion per annum), our clients enjoy an entirely unfair advantage!

Our unsurpassed access to Australia's most qualified buyers is matched by exposure to the world's most affluent luxury property investors through Christie's affiliates affording clients the rare advantage of listing on a worldwide basis.

An entirely unfair advantage



Thank you

We hope that you have enjoyed this brief introduction to our highly specialised consultancy. Our unique appreciation for the prestige market is backed by a strong work and service ethic, a refreshing approach, and an outstanding proven record of performance.

We have a genuine interest in and love of the type of homes we handle and would welcome the opportunity to be of assistance to you.

Contact us



